

THE CITY

JOINT PERSPECTIVE

THE INNOVATOR

IMPACT

Why are we doing this together?
What common impact can we create?
What Circular impact, climate impact and city impact do we strive for?

What is the city's vision for impact

What is the joint vision for impact

What is the innovator's vision for impact?

EXPECTATIONS AND GOALS

What is the city's expectation towards innovators practical contributions?
What is the innovator's expectation towards the city's practical contributions?
What do we commit to doing together in practical terms?

What is the city's expectation towards Innovator?

What are we practically doing together?

What is the innovator's expectation towards City?

(How would we elevator pitch this project?)

SUCCESS CRITERIA

Soft targets and accomplishments?
Hard targets and KPIs?
Success for the city and the citizens?
Success for the solution/service?

What is the city's view on success?

What is the joint view on success?

What is the innovator's view on success?

RESOURCES AND STAKEHOLDERS

Which assets and stakeholders are critical for the city?
Which assets and stakeholders are critical for the innovator?
What external assets and stakeholders are critical?

City resources and stakeholders?

External resources and stakeholders?

Innovator resources and stakeholders?